

# Sage ERP Accpac

## Sage Sales Tax

### Take the Worry out of Sales Tax Compliance

#### Count on Sage Sales Tax, Powered by Avalara

Dealing with sales tax doesn't have to be time-consuming and error-prone. Easily automate sales tax processes with Sage Sales Tax, Powered by Avalara.

#### Your Challenge

Conducting business in today's myriad of jurisdictions can make sales tax compliance a complex, costly nightmare. You need protection against the consequences of noncompliance, and you don't have the resources to deploy an expensive, complex software system.

Currently, you are manually researching and maintaining rates—and as the industry changes and laws change, you are becoming more susceptible to audit risk and associated fees. But what happens when your business can't afford to hire expensive sales tax professionals and the risk of manual calculations becomes too high?

#### Your Solution

Sage makes automation for any business simple, with Sage Sales Tax: a hosted, web-service-based solution that automatically performs address validation, sales tax jurisdiction research, and rate calculation—all on the fly within your accounting application, with no change to your existing workflow. Fully detailed reports are always at your fingertips, and returns are automatically repopulated and generated. It's easy: Sage Sales Tax takes just minutes to download and install. Set up nexus and taxability, and begin accessing this professionally maintained tax engine over a secure Internet connection to apply address, jurisdiction, and rate information to every transaction—within the same order-entry or customer setup screen you've always used.

#### The Bottom Line

With Sage Sales Tax, you get the big business protection of sales tax automation without breaking your budget, straining your internal resources, or compromising on functionality. With the peace of mind of sales tax compliance—and the cost benefits of dramatically streamlined order-entry and remittance processes—Sage Sales Tax could be the best technology investment your business makes this year.

#### BENEFITS

##### AUDIT PROTECTION

Get the big-business protection of sales tax automation without breaking your budget, straining your internal resources, or compromising on functionality.

##### POWERFUL SALES TAX CALCULATIONS

Automatic address validation, sales tax jurisdiction research, and rate calculations—all on the fly, with no change to your existing workflow.

##### AUTOMATED RETURNS AND REPORTING

Easily accessible reports and drill-downs provide detailed, summary, and exception reports to exceed statutory tax return requirements.

##### SEAMLESS CONNECTION

Connects to your Sage ERP Accpac solution, allowing you to enter information once—minimizing efforts and errors.

##### SECURE BUSINESS INTEGRITY

Protect your most valuable asset—your data. The tight security of Sage Sales Tax ensures that your vital information is protected.

The screenshot shows the 'SAMINC - O/E Order Entry' window. It contains various fields for order entry, including Order No. (0R00000000000000000000), Customer No. (2235), Order Date (08/05/2020), and Order Type (Active). There is a table of items with columns for Lin., Type, Item No./Misc. Charge, Kit/BOM, Description, Price List, Location, and Exp. The table lists three items: 1 Item (A1-103/0), 2 Item (A1-320/0), and 3 Item (A1-310/0). Below the table, there are summary fields for Qty. on Hand, Qty. on Sales Order, Qty. on Purchase Order, Qty. Committed, and Qty. Available. The Order Subtotal is 861.85.

Lin...	Type	Item No. / Misc. Charge	Kit/BOM	Description	Price List	Location	Exp.
1	Item	A1-103/0		Fluorescent Des...	WHS	2	8/5/...
2	Item	A1-320/0		50W/12V Halog...	WHS	2	8/5/...
3	Item	A1-310/0		Halogen Desk Li...	WHS	2	8/5/...

	Qty. on Hand	Qty. on Sales Order	Qty. on Purchase Order	Qty. Committed	Qty. Available
Location 2 (Ea.)	262	21	50	0	262
All Locations (Ea.)	630	85	486	0	630

Order Subtotal: 861.85

Seamlessly integrated with Sage ERP Accpac to provide streamlined workflow and powerful sales tax calculations.



Avalara serves more than 40,000 registered users located throughout the U.S., Canada, and abroad; delivers more than 350 million sales tax transactions; and files and remits more than \$10 billion in tax collections per year.

## Small Investment. Big Return. Peace of Mind.

Discover the Sage ERP Accpac technology difference! Get **one unified solution** on which to build your business—enabling more efficient processing, more productive people, and the ability to gain real insight into your business. Sage ERP Accpac ensures your business is built on a solid foundation, providing **superior architecture** that gives you the power you need today with the flexibility to adapt tomorrow. Reap the rewards of a **global reach** solution with the breadth of functionality to support multientity and multinational organizations, with the **local touch** needed for your business. Your newfound freedom of choice is supported by a **collaborative ecosystem** offering connected solutions, such as Sage Sales Tax, and ensuring success for the life of your business. And of course, with over 30 years of supporting businesses just like yours, Sage ERP Accpac technology is **proven, reliable, and experienced**.

## Features

AUDIT PROTECTION	Get best practices in sales tax compliance and never make a mistake again. Reduce audit risk and ensure that you are charging the correct amounts. Easily consolidate data on multiple companies, export in standard data format, and reduce audit risk. Get coverage for over 14,000 jurisdictions in North America, with consideration to all sourcing rules in every line item. Automatically calculate taxability based on point of origin, point of acceptance, exceptions, exemptions, and more. AutoJurisdiction works to return correct jurisdiction and rate for each transaction. Automatically receive rate research and validation on every line item of every transaction. Collect correct amounts and eliminate the need for manual selecting/assigning. You will also decrease data entry time and reduce shipping rates with the best source of address data in the country. The AutoAddress+ coding accuracy support system corrects, standardizes, and validates—with a millisecond response time. No update process is required.
POWERFUL SALES TAX CALCULATIONS	A correct sales tax calculation starts with identification of all applicable taxing jurisdictions to a street address. For every calculation, Sage Sales Tax performs address verification and then locates the exact street address within a jurisdiction using a geocoding mapping system. The calculation is made, referring to preset user configurations including nexus, tax jurisdictional issues, exception processing, product taxability rules, sourcing rules, split rates, and maximum tax. All of this happens transparently in the background, automatically updating Sage ERP Accpac.
AUTOMATED RETURNS AND REPORTING	Access all data securely online and get a monthly remittance report in minutes and access line item details, taxable/nontaxable items, reason codes, and location codes. Revenue and cost account reconciliation have never been this easy. Views and drill-downs encompass customer/invoice, product, reason for exemptions, jurisdictional information, and a detailed breakout of rates and taxes by jurisdiction. Automate the entire returns process and collect sales tax information from various internal and external sources. An incorporated returns platform provides sophisticated selection of required forms, prepopulation of tax data for a specified filing period, and intelligent calculations within the form. A revision approval process is included, permitting Sage Sales Tax to maintain records of adjustments. eFiling is also available. Sage Sales Tax puts critical information at your fingertips and simplifies the return process to improve productivity.
SEAMLESS CONNECTION	Experience always-on, real-time access with no maintenance and no upgrade fees. You'll get scalable printing, unlimited user licenses, and a professionally managed repository for addresses and taxes. Never worry about needing to dedicate an IT resource for implementation. Integrate Sage Sales Tax seamlessly with your Sage ERP Accpac solution, with no risk to your data integrity or your accounting system. This noninvasive integration is transparent to the end-user, experiencing no changes to the internal process of the ERP. Integration includes: customer file, vendor file, inventory file, line item detail, and more.
SECURE BUSINESS INTEGRITY	Safe, secure, and controlled! Protect the sensitive information in your business. Sage ERP Accpac software assures comprehensive security at variable levels, protecting your important business intelligence from unauthorized access or manipulation.

## Why Choose Sage?

Sage ERP Accpac is backed by Sage North America—part of The Sage Group plc, a leading global supplier of business management software and services. Sage North America employs 3,900 people and supports more than 3 million small and midsize business customers. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 13,600 people and supports more than 6 million customers worldwide. For more information, please visit the website at [www.SageNorthAmerica.com](http://www.SageNorthAmerica.com).