

Moving to the Cloud

Mike Edgett

Product Marketing Director

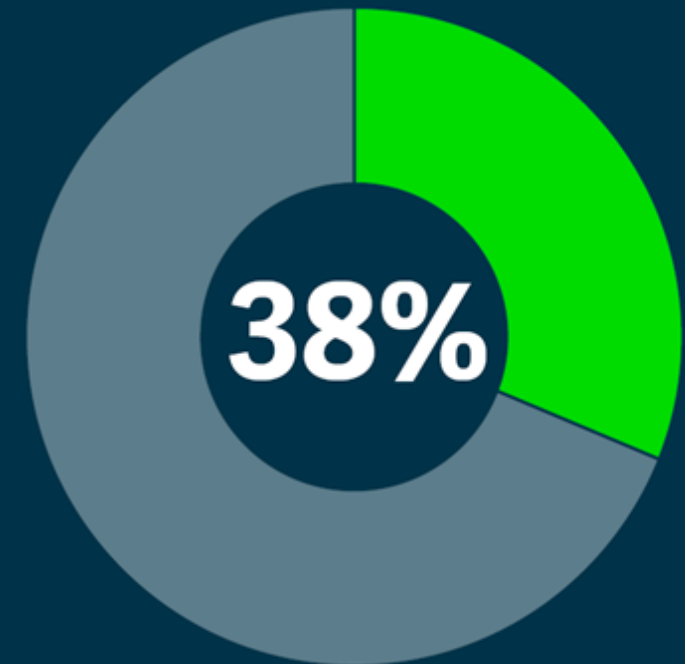
Andrea Ainslie

*Senior Product Manager
Sage 300*



47% of finance leaders see technology investment as a key pillar of growth in 2021.

More than **one in three** businesses say their digital transformation plans have **accelerated by 3-4 years** due to COVID-19



Source: "2021 Return to Growth Outlook", Sage & Lewis Research

FINANCE
1.0

What happened?

FINANCE
2.0

Why did it happen?

FINANCE
3.0

*What will happen
and what should
we do?*





“...COVID-19 has created an unprecedented wake-up call. Organizations everywhere have had a very powerful and direct reminder of the importance of systems resilience, agility, adaptability and scalability”

**Cloud is the urgent business imperative
Accenture, 2020**

Why companies are moving to the cloud



Security

Depend on the experience and investment of leading provider to protect your data



Cost effective

Minimize the hassle and unexpected expenses associated with maintaining your own IT infrastructure



Flexible & Scalable

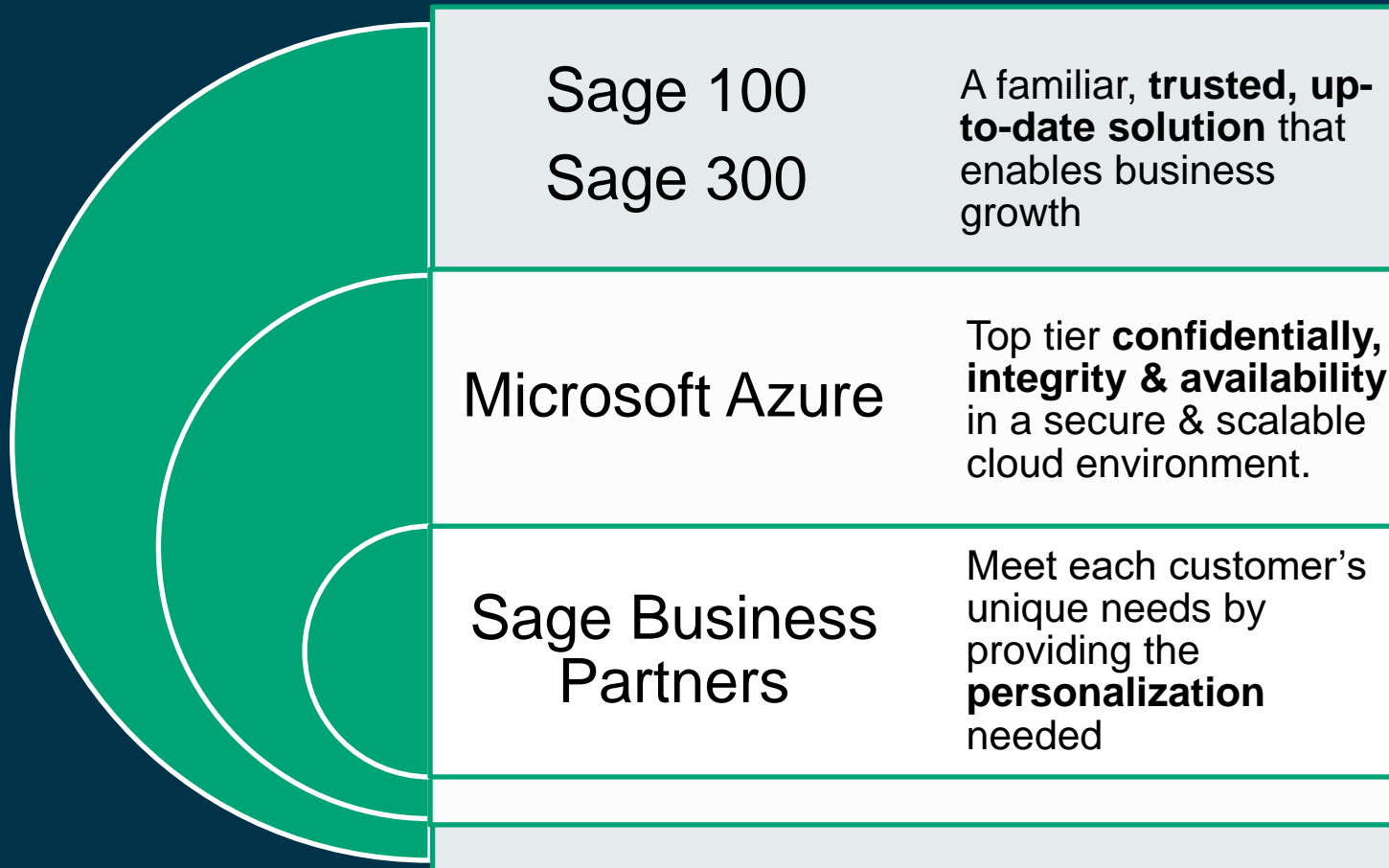
Quickly add new capabilities and users as your business needs require



Reliability

Minimize risk to interruptions to running your business due of downtime from unexpected outages

Sage makes the move easier....



No retraining required – keep using your Sage solution but in the cloud



Achieve better business continuity and avoid business disruption



Cost effective cloud deployment available from Sage business partners

Why Azure?



Cloud Leadership

- 95% of Fortune 500 companies use Azure*
- Extremely reliable. Azure component and uptime ranges from 95% - 99.9%*

Technology & Continued Investment/ Compliance and security focused

- Spends \$1 billion each year to upgrade and secure their infrastructure*
- Continually invests and puts development into the platform
- Open and flexible cloud-computing platform

Sage's Strong relationship

- Sage has a long & evolving history of working with Microsoft

Sage does support other hosting providers

*Source: [Azure.microsoft.com](https://azure.microsoft.com)

Same Product, Simpler Offer



On-premise bundles

- 9 bundle options
- 4 pricing tiers



Sage 100/300 on Azure

- 4 bundle options
- 1 price



Sage enables partners to deploy Sage 300 on a Microsoft Azure quickly and easily.

This flexible, partner-managed service supports customizations and ISV integrations—allowing customers like you to **leverage the products you know and love with the cloud advantage**

Thank you

