


## Cloud Accounting Software for Dental Practices

*Built for data-driven  
healthcare organizations*

A background image showing a female dentist wearing a blue surgical mask and a white lab coat, examining a young child's teeth. The child is lying back in a dental chair, wearing a green protective bib. The scene is set in a bright, clinical dental office.

Dental practices face unique challenges—from cost containment and multi-entity reporting to new billing models and product offerings—and a cloud-based accounting system allows you to better understand your organization and succeed in the future. As the need to use Protected Health Information (PHI) to understand the health of practices grows, so does the need to maintain HIPAA compliance and keep PHI secure even in your financials. At Sage Intacct, we're passionate about building accounting software that helps you better understand your business, maintain HIPAA compliance, and succeed in the ever-evolving healthcare industry.

### **Built for healthcare**

As healthcare grows in complexity, so does your organization. You're managing multiple locations and practices, navigating changing reimbursement methods and initiating cost reduction initiatives, while manual processes are draining your productivity. You need insight into your growing breadth of financial and operational data, and we've built our healthcare accounting software with you in mind. We provide HIPAA-compliant financials with continuous consolidation across multiple offices, practices and locations. Sage Intacct healthcare customers have increased profitability by 30% with better insight for informed decisions, realized 25% improvement in efficiency gains, and taken departmental reporting from 10 days to 10 minutes.

### **Real-time visibility and insights**

Sage Intacct's real-time reporting allows you to understand and measure performance for both financial metrics and operational outcomes.

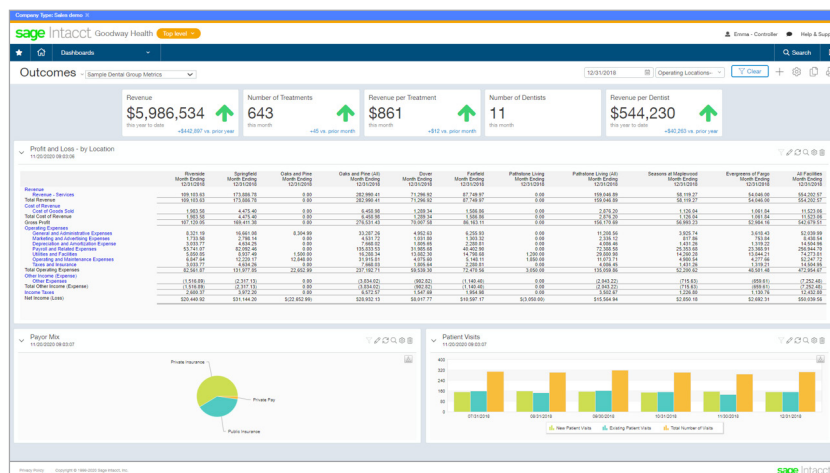
Because every transaction in the system can be tagged with dimensions, finance professionals can sort, view, filter, and report on the specific information they need. With greater insight, our dental customers have improved visibility of location and provider performance to achieve gross margin targets and improved revenue per provider by up to 6.5%.

### **True cloud technology with open API**

As an innovator in the cloud space, Sage Intacct's multi-tenant, true cloud foundation brings robust technology infrastructure to your organization, without the high costs of managing servers. Our open API lets you connect to existing systems or those you are considering in the future. This means you can leverage key data from electronic medical records, payroll, budget, CRMs (including Salesforce), and others to track key performance indicators.

## Recognized by finance experts

- **AICPA:** We are the first and only preferred provider of the AICPA.
- **Gartner:** Sage Intacct received the highest score in **Core Financials for the Lower Midsize Enterprises Use Case in Gartner's Critical Capabilities Report** in July 2020.
- **G2 Crowd:** Sage Intacct has the highest customer satisfaction score for the Accounting Software, Nonprofit Accounting Software, and ERP Systems categories on G2, a leading business software review platform.
- **Avertium:** Sage Intacct's security safeguards have been certified as HIPAA- and HITECH-compliant by Avertium (formerly Sword & Shield). Sage Intacct will enter into a Business Associate Agreement with eligible healthcare organizations.
- **Healthcare Financial Management Association:** Sage Intacct has earned the designation of Peer Reviewed by the Healthcare Financial Management Association (HFMA). We are the only financial management solution to receive this designation.



*Sage Intacct dashboards provide visibility into critical metrics for your dental practice—like revenue per treatment, revenue per dentist, patient visits, compliance, and more.*

## Capabilities include

- Accounts Payable
- Accounts Receivable
- Advanced Audit Trail (HIPAA Compliance)
- Allocations Management
- Analytics and Business Intelligence
- Budgeting & Planning
- Cash Management
- Dimensional General Ledger
- Fixed Assets
- Grant Tracking and Billing
- Inventory Management
- Multi-entity & Global Consolidations
- Order Management
- Purchasing
- Reporting and Dashboards
- Spend Management
- Time & Expense Management
- Vendor Payment Services

## What our customers are saying

*In healthcare, both regulatory compliance and the pressure to maintain or improve each unit of profitability are intensifying, so cost containment is paramount. Sage Intacct helps us constantly watch our profits per case, per hour, and per chair, and implement creative billing approaches to achieve a 90% higher overall revenue per unit and 7% increase in gross margins.*

Virginia Jones, PhD, COO, Village Family Dental



To learn more about the Sage Intacct solution, visit: [www.sageintacct.com/healthcare-accounting-software](http://www.sageintacct.com/healthcare-accounting-software) or contact us at **1-866-436-3530**.

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