Introducing *i*Metal
Sales Order / Inquiry

Instant customer purchase history

Integrated inventory

Robust price book

Blank orders and release

Multi-Location / Multi-Currency

Integrated Multi-step process

Production Scheduling

Hard reservations of Inventory / Incoming PO
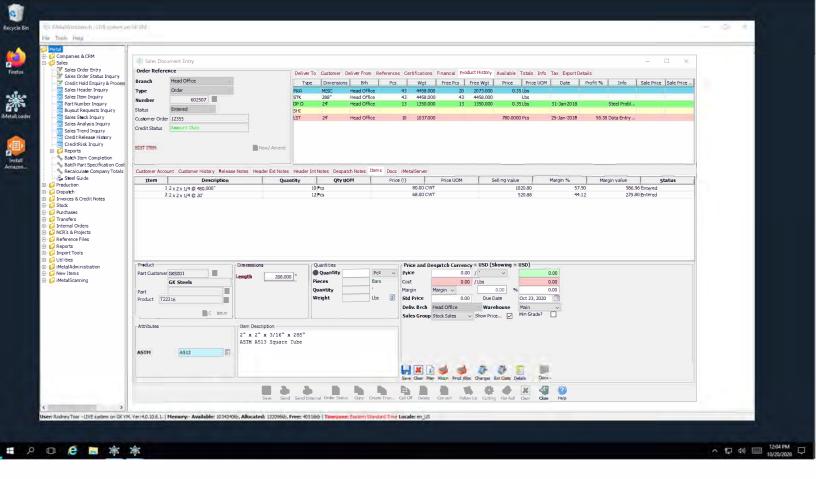
Flexible Smart Document distribution

Quote tracking with integrated CRM - Tasks/Journals

Embedded Back-to-Back option

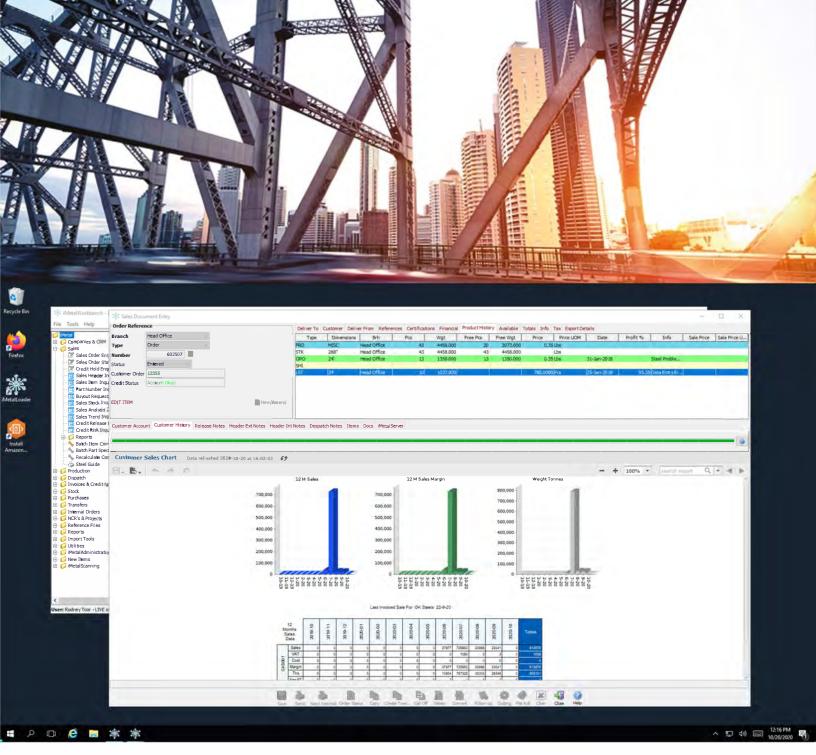Search by Chemical / Physical / Specs of Inventory

Contract Pricing and Review

EQUATION
TECHNOLOGIES

Sales Process Features

- Specialist order inquiry and entry screens tailored for different sales flows - ex stock, processing, back to back, part number driven, etc.
- Real time Inventory availability at point of order entry.
- Customer and Product based Price Books with quantity extras/discounts.
- Cost Build Up Facilities.
- Rapid access to stock information to determine material availability and commitment or check on outstanding purchase orders.
- Rapid access to Customer and/or Product related sales history.
- Automatic or User Controlled Stock Allocation.
- Enter free form descriptive information for processing, transport etc.
- Review inquiries one item at a time or at the summary level, and then rapidly convert to an order.
- Automated credit check/release/hold.
- Production Planning and Management within Sales Order entry screen.
- Standard customer profile details and instructions are linked to the delivery address chosen for the order.

Order Entry Features

Win more deals - find and build stronger relationships.

Track pricing, minimum order quantities and lead times.

Show available inventory to prevent overselling.

Comprehensive on-line order status inquiry.

Start and complete for each process of multi-stage production.

Automated notification of system event or user action.

Customer and product sales analysis.

Ranking reports for customers, products and sales staff.

Improve productivity and performance.

Service your Customers

Create positive customer experiences faster.

Spend less time searching for paperwork and more time engaging.

Respond quickly to quality issues, changing customer specifications, and obsolete parts to ensure compliance and mitigate delays.

Helping Customers help themselves.

Executive management dashboard.

Our customers don't care how much we know, until they know how much we care.

Our client facing team members have many years of experience working in and supplying the metals sector with functionally specific software. Our consultants are focused on delivering results with minimum cost and maximum attention to detail, ensuring you get a return on your investment, not just a good-looking set of screens.

Equation Technologies and Jonas Metals work together to bring a complete ERP solution by combining Sage Intacct's best-in-class financial management with iMetal's game changing industry functionality in the USA, Canada, and the United Kingdom.

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